



Australian Institute of Entrepreneurship

Registered Training Provider No. 21996
CRICOS Provider No. 02999J

BSB42615 Certificate IV in New Small Business

(CRICOS COURSE CODE: 090360G)

Course Description

This qualification is suitable for those establishing a small business who use well developed skills and a broad knowledge base to solve a range of unpredictable problems, and analyse and evaluate information from a variety of sources. They may provide leadership and guidance to others, and have responsibility for the output of others.

Target Group

Target group for this program will be clients who are 18 years and above, including mature aged clients who want to establish or work in a small business.

Course Fee: \$3500

Application Fee: \$250 (Non-refundable)

Entry Requirements

Whilst there are no entry requirements defined in the training package, the RTO requires the following criteria to be met

Admission Requirement

Applicants must be minimum of 18 years of age at the time of commencement.

Academic Requirement

Australian Year 10 or equivalent

Note: Mature age students without the minimum education requirements may demonstrate their suitability through relevant work experience or an interview.

For students that do not have English as their first language

- Certificate III in EAL or
- IELTS overall band score of 5.5 or
- equivalent

Note: Students may demonstrate their Language requirement through an interview or a written test in the absence of a formal certification. Note: Mature age students may also be asked to undertake this test.

Units

- ✓ BSBSMB401 Establish legal and risk management requirements of small business
- ✓ BSBSMB402 Plan small business finances
- ✓ BSBSMB403 Market the small business
- ✓ BSBSMB404 Undertake small business planning
- ✓ BSBSUS301 Implement and monitor environmentally sustainable work practices
- ✓ BSBREL401 Establish networks
- ✓ BSBCUS401 Coordinate implementation of customer service strategies
- ✓ BSBINN301 Promote innovation in a team environment
- ✓ BSBSMB407 Manage a small team
- ✓ BSBSMB409 Build and maintain relationships with small business stakeholders



Recommended Educational Pathways

Participants are provided with advice on employment and training options throughout the delivery of the program (but no guarantees are implied or given).

Training Pathways

Pathways into the qualification

Individuals may enter BSB42615 – Certificate IV in New Small Business with no vocational experience.

Pathways from the qualification

After achieving BSB42615 – Certificate IV in New Small Business, individuals could progress to undertaking Diploma qualification in a specialist area within this Training Package such as marketing, management, human resources.

Assessments

Participants will be advised of the assessment requirements at the beginning of each unit.

Assessment will usually commence in the session following delivery. As this is a competency based program, assessment continues throughout the program until the participant either achieves competency in the assessment tasks or a further training need is identified and addressed.

Students will be required to perform in a range of assessment tasks including and not limited to: Written Assignment, Demonstration, Role Play, Project, Case Study, Assignment

RPL /Credit Transfers

Students may apply for RPL or Credit transfers for any unit in which they can successfully demonstrate competency. Please refer details under RPL/Credit Transfers.

Career opportunities

This qualification provides a pathway to work in a managerial roll within various Business settings.

Possible job title includes:

- Small Business Manager

Course Duration

Standard delivery (Full Time): It is delivered over 26 weeks' period of full-time study including 6 weeks of breaks and holidays.

Delivery

Training is based on face-to-face classroom delivery including interactive classroom teaching and tutorials.



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